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10 Attorneys for Defendant
11 GROUPME, INC.

12 UNITED STATES DISTRICT COURT
13 NORTHERN DISTRICT OF CALIFORNIA
14 OAKLAND DIVISION

15 BRIAN GLAUSER, individually and on behalf
of a class of similarly situated individuals,

16 Plaintiffs,

17 v.

18 TWILIO, INC., a Delaware corporation; and
19 GROUPME, INC., a Delaware corporation,

20 Defendants.
21

Case No. 4:11-cv-02584-PJH

**DECLARATION OF J. JONATHAN
HAWK IN SUPPORT OF DEFENDANT
GROUPME, INC.'S MOTION FOR
SUMMARY JUDGMENT**

Date: November 5, 2014
Time: 9:00 a.m.
Courtroom: 3

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1. I am an associate in the law firm of White & Case LLP, attorneys of record for defendant GroupMe, Inc. (“GroupMe”) in this action. I have personal knowledge of the facts set forth herein, and could testify competently thereto if called upon to do so.

10 3. Plaintiff answered GroupMe’s request for admission no. 5 as follows:

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1 normal work for the Edelson firm (153:23-154:9);

2 d. Prior to this lawsuit, Mr. Davis had no experience with the programming
3 language Ruby, and no experience with the web programming framework
4 Ruby on Rails (125:18-25);

5 e. Before forming his opinions, Mr. Davis did not review GroupMe's
6 summary judgment motion or the declarations of Steve Martocci, John
7 Pignata, and Ameer Badri filed in support thereof (276:4-19);

8 f. Mr. Davis acknowledges a GroupMe user provides GroupMe with a new
9 user's phone number and name, and requests GroupMe add the new user to
10 a GroupMe group, causing GroupMe to create a new user and send the new
11 user a text message that welcomes him or her to the group (229:17-231:15,
12 236:14-20);

13 g. Mr. Davis has no basis to dispute:

14 i. A GroupMe user must create a group before GroupMe can assign a
15 ten-digit number to that group (250:16-20);

16 ii. A GroupMe user must provide GroupMe with a new member's
17 name and phone number, and request GroupMe add the new
18 member to the group, in order for GroupMe to send the new
19 member a "welcome" message (229:17-231:15, 236:14-20, 245:5-
20 246:5);

21 iii. GroupMe populates the "welcome" message sent to a new
22 GroupMe member with information provided by another user
23 (236:14-237:25);

24 iv. Text messages cannot be sent using GroupMe and Twilio unless a
25 GroupMe user takes some action (244:16-20, 245:5-246:7, 256:24-
26 257:11, 266:18-267:2);

27 v. The "welcome" message sent to Plaintiff was not entirely pre-
28 programmed, as it identified Plaintiff's name, the names of two

1 other individuals, and the name of the group, "Poker" (236:14-
2 237:25);

- 3 h. Mr. Davis bases his belief that GroupMe and Twilio automatically dial phone
4 numbers only on his analysis of GroupMe and Twilio's "back-end" processes of
5 handling delivery and receipt of messages after a GroupMe user takes some
6 specified action (163:16-164:21, 276:22-277:20); and
- 7 i. Mr. Davis believes sending an SMS message from a smartphone without using
8 GroupMe is an "automated" process, performed "without human intervention," as
9 long as he focuses solely on what happens after a user presses "send" on his or her
10 smartphone (111:23-115:18).

11 I declare under penalty of perjury under the laws of the United States of America the
12 foregoing is true and correct.

13 Executed this 20th day of October, 2014, at Los Angeles, California.

14 /s/ J. Jonathan Hawk
15 J. Jonathan Hawk
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EXHIBIT D

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7 Jay Edelson (Admitted *Pro Hac Vice*)
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18 Tel: 312.589.6370
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20 *Attorneys for Plaintiff and the Putative Classes*

21
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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

BRIAN GLAUSER, individually and on
behalf of all others similarly situated,

Plaintiff,

v.

GROUPME, INC., a Delaware corporation,

Defendant.

Case No.: 4:11-cv-02584-PJH

**PLAINTIFF GLAUSER'S ANSWERS
TO DEFENDANT GROUPME, INC.'S
FIRST SET OF REQUESTS FOR
ADMISSIONS**

1 Plaintiff Brian Glauser ("Glauser" or "Plaintiff"), by and through his undersigned counsel,
2 for his answers to Defendant GroupMe, Inc.'s ("GroupMe" or "Defendant") First Set of Requests
3 for Admissions, states as follows. All answers contained herein are based only upon such
4 information and documents presently available to Plaintiff. Further discovery, investigation,
5 research and analysis may supply additional facts and/or add meaning to known facts. Moreover,
6 the answers below are given without prejudice to Plaintiff's right to later produce and/or
7 supplement these answers with additional information.

8 **REQUEST FOR ADMISSION NO. 1:**

9 Admit you gave GroupMe, Inc. prior express consent to send you text messages when you
10 registered to use GroupMe, Inc.'s group messaging service.

11 **ANSWER:** Plaintiff denies this Request.

12 * * *

13 **REQUEST FOR ADMISSION NO 2:**

14 Admit you have never revoked the prior express consent you gave GroupMe, Inc. to send
15 you text messages after you registered to use GroupMe's group messaging service.

16 **ANSWER:** Plaintiff objects to this Request on the basis that it assumes Plaintiff provided
17 prior express consent to receive text messages from Defendant GroupMe. Subject to and without
18 waiving this objection, Plaintiff states that he did not provide any prior express and therefore, that
19 he could not revoke any purported consent.

20 * * *

21 **REQUEST FOR ADMISSION NO. 3:**

22 Admit you never requested to be removed from or to stop receiving text messages as part of
23 any group using GroupMe, Inc.'s group messaging service.

24 **ANSWER:** Plaintiff admits this Request.

25 * * *

1 **REQUEST FOR ADMISSION NO. 4:**

2 Admit you never received any text messages from GroupMe, Inc. for the purpose of
3 telemarketing.

4 **ANSWER:** Plaintiff denies this Request.

5 * * *

6 **REQUEST FOR ADMISSION NO. 5:**

7 Admit GroupMe, Inc. never contacted you using an artificial or prerecorded voice.

8 **ANSWER:** Plaintiff admits this Request.

9 * * *

10 **REQUEST FOR ADMISSION NO. 6:**

11 Admit GroupMe, Inc. can only transmit a text message to a user of its group messaging
12 service in response to an action by another user of GroupMe, Inc.'s group messaging service.

13 **ANSWER:** Plaintiff objects to this Request on the basis that the phrase "in response to an
14 action by another user" is vague and ambiguous. Subject to and without waiving this objection,
15 after reasonable inquiry, Plaintiff does not have sufficient knowledge or information within his
16 possession, custody or control, to admit or deny this Request.

17 * * *

18 **REQUEST FOR ADMISSION NO. 7:**

19 Admit you know of no method to determine whether a putative class member gave prior
20 express consent to receive text messages on his or her cellular telephone as part of a group
21 messaging conversation using GroupMe, Inc.'s group messaging service other than ask each
22 putative class member whether he or she gave prior express consent to receive such text messages.

23 **ANSWER:** Plaintiff denies this Request.

24 * * *

25 **REQUEST FOR ADMISSION NO. 8:**

26 Admit you cannot identify members of your proposed classes without asking each putative
27 class member whether he or she gave prior express consent to receive text messages as part of
28 GroupMe, Inc.'s group messaging service.

ANSWER: Plaintiff denies this Request.

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BRIAN GLAUSER, individually and on behalf of all
others similarly situated,

Dated: June 20, 2014

By: /s/ Benjamin H. Richman
One of Plaintiff's Attorneys

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CERTIFICATE OF SERVICE

I, Courtney C. Booth, an attorney, hereby certify that on June 20, 2014, I served the above and foregoing ***Plaintiff Glauser's Answers to Defendant GroupMe, Inc.'s First Set of Requests for Admissions*** by causing true and accurate copies of such paper to be transmitted via electronic mail to the persons shown below and further, by causing true and accurate copies of such paper to be placed in postage prepaid envelopes addressed to the persons shown below and by causing such envelopes to be deposited in the United States Mailbox located at 350 North LaSalle Street, Chicago, Illinois on this the 20th day of June, 2014:

Bryan A. Merryman
J. Jonathan Hawk
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/s/ Courtney C. Booth

EXHIBIT E

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1 UNITED STATES DISTRICT COURT
2 NORTHERN DISTRICT OF CALIFORNIA
3 OAKLAND DIVISION

4 BRIAN GLAUSER, individually)
5 and on behalf of all others)
6 similarly situated,)
7 Plaintiff,)
8 vs.) 4:11-cv-02584-PJH
9 GROUPME, INC., a Delaware)
10 corporation,)
11 Defendant.)
12

13 The deposition of SHAWN DAVIS, called for
14 examination, taken pursuant to the Federal Rules of
15 Civil Procedure of the United States District Courts
16 pertaining to the taking of depositions, taken before
17 Lynn A. McCauley, CSR No. 84-003268, RPR, a Certified
18 Shorthand Reporter of the State of Illinois, at
19 350 North LaSalle Street, Suite 1300, Chicago,
20 Illinois, on October 9, 2014, at 9:37 a.m.
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1 PRESENT:

2 EDELSON PC, by
3 MR. BENJAMIN H. RICHMAN AND
4 MS. COURTNEY BOOTH
5 350 North LaSalle Street, Suite 1300
6 Chicago, Illinois 60654
7 312-589-6370
8 brichman@edelson.com
9 cbooth@edelson.com

10 Appeared on behalf of Plaintiff;

11 and

12 WHITE & CASE LLP, by
13 MR. J. JONATHAN HAWK
14 633 West 5th Street, Suite 1900
15 Los Angeles, California 90071-2087
16 213-620-7802
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18 Appeared on behalf of Defendant.
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A.	No.	10:48
Q.	Did you rely on anything you learned in	10:48
	taking any of the courses you needed to sit for	10:48
	certification exams?	10:49
A.	Not that I can recall.	10:49
MR. RICHMAN:	Could we maybe take a	10:49
	five-minute break?	10:49
MR. HAWK:	Sure.	10:49
	(WHEREUPON, a recess was	10:49
	had.)	10:49
BY MR. HAWK:		11:00
Q.	Mr. Davis, where are you currently	11:00
	employed?	11:00
A.	The Edelson firm.	11:00
Q.	Do you have a title at the Edelson firm?	11:00
A.	I am director of digital forensics. I'm	11:00
	also employed at the Illinois Institute of	11:00
	Technology.	11:00
Q.	Simultaneously; correct?	11:00
A.	Correct.	11:00
Q.	And is the Edelson firm representing you	11:00
	here today as your attorney?	11:00
A.	That's correct.	11:00
Q.	Okay. How long have you been the	11:00
	director of digital forensics for the Edelson firm?	11:00

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1	A.	Since August.	11:00
2	Q.	August of which year?	11:00
3	A.	August of this year.	11:01
4	Q.	2014; right?	11:01
5	A.	That is correct.	11:01
6	Q.	So less than three months?	11:01
7	A.	That's correct. Actually -- I was	11:01
8		looking at my own resume.	11:01
9		When I started at Edelson, it was in	11:01
10		August of 2013, but, yes, when I ended up being the	11:01
11		director, it's been for a few months. I can't	11:01
12		remember what exact month it was.	11:01
13	Q.	Okay. And what are your duties and	11:01
14		responsibilities as director of digital forensics at	11:01
15		the Edelson firm?	11:01
16	A.	Basically, assisting attorneys when their	11:01
17		technical needs might exceed their knowledge.	11:01
18	Q.	What kind of technical needs do you help	11:01
19		them with?	11:01
20	A.	Various things. For example, one could	11:01
21		be the database matching I had to do on the	11:02
22		Kristensen case. It could be source code reviews,	11:02
23		things like that.	11:02
24	Q.	Anything else?	11:02
25	A.	Not offhand. Reviewing software.	11:02

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1 Q. Okay. What duties do you have now that 11:06
2 you did not have in your previous role? 11:06

3 A. No specific different duties that I can 11:06
4 think of. As I say, just a little more involved. I 11:06
5 probably spend more time on my duties than I did 11:06
6 before. 11:06

7 Q. Okay. But you can't think of any 11:06
8 specifics that you do now that you did not do 11:06
9 previously? 11:06

10 A. I cannot think of any, no. 11:06

11 Q. Okay. Are there any other computer 11:06
12 forensic investigators at the Edelson firm? 11:06

13 A. Not currently, no. 11:06

14 Q. Does the Edelson firm have an in-house 11:06
15 tech lab of people who test applications and 11:06
16 software, looking for privacy and data breaches? 11:06

17 A. They do. 11:06

18 Q. How many people are in that department? 11:06

19 A. Within that group, it might be five to 11:06
20 eight people. 11:07

21 Q. Do those people all have the same title? 11:07

22 A. I'm not sure. 11:07

23 Q. Do you know the titles of anybody in that 11:07
24 group? 11:07

25 A. Not offhand. 11:07

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1 Q. Are you in that group? 11:07
2 A. I am in that group. 11:07
3 Q. Currently? 11:07
4 A. Currently. 11:07
5 Q. Okay. And were you in that group before 11:07
6 you were promoted to director of digital forensics? 11:07
7 A. I was. 11:07
8 Q. So you've been in that group since August 11:07
9 of 2013; correct? 11:07
10 A. That's correct. 11:07
11 Q. And what have you done as part of that 11:07
12 group? 11:07
13 A. Basically, worked on what I had mentioned 11:07
14 in the earlier question. 11:07
15 Q. Okay. Any specific projects you can 11:07
16 remember? 11:07
17 A. Not that I can -- 11:07
18 MR. RICHMAN: Objection to the extent it 11:07
19 calls for work product. 11:07
20 I'm not really sure what you're 11:07
21 asking. If you're asking him what other cases or 11:08
22 investigations he's worked on for cases, then we 11:08
23 can't go into that, because that's work product. 11:08
24 The types of things he worked on, he 11:08
25 just answered. 11:08

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1 source code while at the Edelson firm? 11:17

2 A. Define purpose. 11:17

3 Q. Why have you done it? 11:17

4 A. I've been asked to. 11:17

5 Q. Okay. Have you been asked to look for 11:17

6 anything in particular, without getting into the 11:17

7 specific software, because your counsel will not let 11:17

8 you answer that? 11:17

9 A. Not that I can think of in specifics. 11:17

10 Q. Okay. As you sit here, you don't 11:17

11 remember? 11:17

12 A. Correct. 11:17

13 Q. You said you also have spent time 11:17

14 analyzing functions in code? 11:17

15 A. I have. 11:17

16 Q. What portion of your time, while here at 11:17

17 the Edelson firm, would you say you have spent doing 11:17

18 that? 11:17

19 A. I wouldn't really be able to say as a 11:17

20 percentage. 11:17

21 Q. Okay. Less than 50? 11:17

22 A. Hard to say. 11:17

23 Q. You have no idea? 11:17

24 A. I have no idea. 11:17

25 Q. Has all of your work while here at the 11:17

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1 Edelson firm been performed as part of this group 11:17
2 we've been discussing that examines applications in 11:18
3 technology for privacy and data breaches? 11:18
4 A. For the most part. 11:18
5 Q. What percentage of your work would you 11:18
6 say is performed as part of that group? 11:18
7 A. I would say probably 90 percent. 11:18
8 Q. What is the other 10 percent spent doing? 11:18
9 A. Dealing with technology issues around the 11:18
10 office, Wi-Fi goes down, stuff like that. 11:18
11 Q. Are you the head of this group? 11:18
12 A. Not of the entire group, no. 11:18
13 Q. Are you head of part of a group -- part 11:18
14 of the group? 11:18
15 A. I would suppose the technical end of it. 11:18
16 Q. Let me put it a different way. 11:18
17 Do you have direct reports? 11:18
18 A. Do I what? 11:18
19 Q. Have direct reports? 11:18
20 A. I do not. 11:18
21 Q. Okay. And why would you say you were the 11:18
22 head of the technical end of it? 11:18
23 A. I'm in charge of the technical 11:18
24 investigation part. 11:18
25 Q. Does anybody besides you perform the 11:18

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1 technical investigations? 11:18

2 A. At times. 11:18

3 Q. Are there any other full-time employees 11:18

4 in that group that perform technical investigations? 11:19

5 A. You'd have to define technical 11:19

6 investigations, but yes. 11:19

7 Q. How would you define it? 11:19

8 A. I would define a technical investigation 11:19

9 as, basically, again, looking at technology, seeing 11:19

10 how it functions, be it software, Website, things 11:19

11 like that. 11:19

12 Q. Now, are you looking into these 11:19

13 technologies before cases are filed? 11:19

14 A. Can you repeat the question? 11:19

15 Q. Are you looking into these technologies 11:19

16 before cases are filed, as part of your work in this 11:19

17 group? 11:19

18 A. At times. 11:19

19 Q. How often would you say you're looking at 11:19

20 these technologies before a case is filed as opposed 11:19

21 to looking at them after? 11:19

22 A. Maybe 30 percent of the time. 11:19

23 Q. And the other 70 percent is after a case 11:19

24 has been filed? 11:19

25 A. That's correct. 11:19

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1 A. I did not. 11:34

2 Q. And did you have any experience while at 11:34

3 B2B in systems transmitting SMS? 11:34

4 A. I did not. 11:34

5 Q. So aside from the experiences you've told 11:35

6 me about at the Edelson Firm and at Motorola, in 11:35

7 forming your opinions in this case, have you relied 11:35

8 on any other experiences while at ChicagoMicro or B2B 11:35

9 in forming your opinions here? 11:35

10 A. No. 11:35

11 Q. And you were employed at places before 11:35

12 B2B; correct? 11:35

13 A. That's correct. 11:35

14 Q. And did any of those jobs involve writing 11:35

15 programming code? 11:35

16 A. Not that I can recall. 11:35

17 Q. Did any of those jobs before B2B that you 11:35

18 had involve reading programming code? 11:35

19 A. Not that I can recall. 11:35

20 Q. Did any of those jobs that you had before 11:35

21 B2B involve Web design? 11:35

22 A. No. 11:35

23 Q. Did any of the jobs that you before B2B 11:35

24 involve working with systems that exchange SMS? 11:35

25 A. Somewhat. 11:35

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1 Q. How? 11:36

2 A. I worked for US Cellular, and then I also 11:36

3 worked for Verizon Agent. So I had received some 11:36

4 training on how cellular networks work and how SMS 11:36

5 works. I had a training course through US Cellular 11:36

6 corporate in Madison, Wisconsin. 11:36

7 Q. Can you describe from your training on 11:36

8 how SMS works? 11:36

9 A. Can you expand on that? 11:36

10 Q. Sure. 11:36

11 From that training, what is your 11:36

12 understanding as to how SMS works? 11:36

13 A. So, in general, you're using a client 11:36

14 device that's going to end up contacting a cell tower 11:36

15 and go through various routing. And then, 11:36

16 ultimately, a text message is going to be delivered, 11:36

17 you know, to another client device, in a nutshell. 11:36

18 Q. Okay. What is your understanding as to 11:36

19 how that routing is performed? 11:36

20 A. It's usually routed either within -- I 11:36

21 mean, there's some routing that occurs within the 11:36

22 cell tower itself. And then it gets back to the 11:37

23 corporate headquarters or wherever they have their 11:37

24 servers, and then it would be sent out. 11:37

25 Q. So is the process you're describing the 11:37

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1 process that occurs after somebody hits send on a 11:37
2 text message on their phone? 11:37
3 A. That's correct. 11:37
4 Q. So it's the process that occurs on that 11:37
5 person's phone across the wireless network in the 11:37
6 cell tower all the way through delivery to where it's 11:37
7 going? 11:37
8 A. That's correct. 11:37
9 Q. Would you say that process happens 11:37
10 without human intervention? 11:37
11 A. I would say -- 11:37
12 MR. RICHMAN: I just want to lodge one 11:37
13 objection to the extent you're asking for a legal 11:37
14 conclusion, but you can go ahead and answer. 11:37
15 BY THE WITNESS: 11:37
16 A. Okay. I would say part of the process 11:37
17 does. Sure. 11:37
18 BY MR. HAWK: 11:37
19 Q. Which part of the process? 11:37
20 A. After send, everything after that is 11:37
21 automated without human intervention. 11:37
22 Q. So say I'm sending a text message from my 11:38
23 smart phone. I hit send. 11:38
24 You're saying that your 11:38
25 understanding of SMS is that everything that happens 11:38

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1 after that point through the time of delivery happens 11:38
2 without human intervention -- 11:38
3 A. That's correct. 11:38
4 Q. -- and is automated? 11:38
5 A. Correct. 11:38
6 Q. Does your understanding change if I 11:38
7 include my hitting the send button? Is it still done 11:38
8 without human intervention? 11:38
9 A. I would say you had to hit the send 11:38
10 button to have the content of the message be put into 11:38
11 the chain, but as I mentioned, once you hit send, 11:38
12 then, yes, there's no human intervention after that 11:38
13 point. 11:38
14 Q. But causing the message to enter that 11:38
15 chain, that process you described, constitutes human 11:38
16 intervention; correct? 11:38
17 A. Yeah. A human would have to type that 11:38
18 in, yes. That's correct. 11:38
19 Q. That's yes; right? 11:38
20 A. Yes. 11:38
21 Q. So from pressing send and including 11:38
22 pressing send, all the way through delivery of a text 11:39
23 message, the entire process is not done without human 11:39
24 intervention; correct? 11:39
25 A. It depends what you define the process 11:39

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1 is. 11:39

2 Q. The process you've just described. 11:39

3 A. So I would stand by my original answer 11:39

4 of, the person would put the content of the message, 11:39

5 and then they would have to inject that into the 11:39

6 chain. And then at that point it's all going to be 11:39

7 without human intervention. 11:39

8 Q. But if you include that pressing the 11:39

9 send, you cannot say the entire process is done 11:39

10 without human intervention; right? 11:39

11 A. I'm more referring to the process after 11:39

12 that point. 11:39

13 Q. Right. I'm asking you to assume you 11:39

14 include that as part of the process. You include it 11:39

15 as part of the process, the person hitting send. 11:39

16 A. If I was going to include that in there, 11:39

17 then, yes, it would require human intervention for 11:39

18 that part. 11:39

19 Q. So I also understand you teach at IIT; 11:40

20 right?

21 A. That's correct. 11:40

22 Q. How long have you taught there? 11:40

23 A. Since spring semester, last spring 11:40

24 semester. So this is my second semester teaching 11:40

25 there. 11:40

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125

1 Q. You're referring to Ruby on Rails? 11:49

2 A. That's correct. 11:49

3 Q. How would you define a Web programming 11:49
4 framework? 11:49

5 A. Basically -- so if you have Ruby, is the 11:49
6 actual language, if I'm using the Ruby on Rails 11:49
7 example, Rails is, basically, the framework that you 11:49
8 can add to Ruby. You can download what's called a 11:49
9 Gem, which is, basically, a package. 11:49

10 So then you end up setting that up, 11:49
11 and that basically lets Ruby be integrated in with 11:49
12 the Web server so that it can receive and process 11:49
13 various requests. 11:49

14 Q. Do you have any experience using Ruby on 11:49
15 Rails? 11:49

16 A. I tinkered around with a little bit just 11:49
17 for this case, but not prior. 11:49

18 Q. So prior to this case, you had no 11:49
19 experience with Ruby on Rails? 11:49

20 A. That's correct. 11:49

21 Q. Prior to this case, have you had any 11:49
22 experience with Ruby? 11:50

23 A. I have not. 11:50

24 Q. You have not? 11:50

25 A. That's correct. 11:50

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1 Q. Approximately 10 hours; is that fair? 12:43
2 A. Yeah. 12:43
3 Q. And then the balance of the time, you 12:43
4 spent reviewing the rest of the documents GroupMe 12:43
5 produced, excluding source code? 12:43
6 A. That's correct. 12:43
7 Q. And you spent no time, as part of forming 12:43
8 your opinions in this case, reviewing plaintiff's 12:43
9 motion for class certification? 12:43
10 A. That's correct. 12:44
11 Q. Do you have an hourly rate you're paid in 12:44
12 connection with your work on this case? 12:44
13 A. I do not. 12:44
14 Q. You're salaried? 12:44
15 A. That is correct. 12:44
16 Q. That's the 90,000 a year we discussed 12:44
17 earlier; right? 12:44
18 A. Yes. 12:44
19 Q. So are you paid at all for your work in 12:44
20 connection with this case? 12:44
21 A. Not outside of my just normal salary from 12:44
22 working on any case. 12:44
23 Q. Do you consider the work you're doing on 12:44
24 this case in addition to your normal work at the 12:44
25 Edelson firm? 12:44

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1	A.	I do not.	12:44
2	Q.	You consider it part of your work --	12:44
3	A.	That's correct.	12:44
4	Q.	-- for the Edelson firm?	12:44
5	A.	Yes.	12:44
6	Q.	And that's part of your salary --	12:44
7	A.	Yes.	12:44
8	Q.	-- is your compensation?	12:44
9	A.	Yes.	12:44
10	Q.	You testified earlier that nobody has	12:44
11		helped you in forming your opinions; correct?	12:44
12	A.	That's correct.	12:44
13	Q.	Has anybody assisted you in performing	12:44
14		the work that went into forming your opinions?	12:44
15	A.	They have not.	12:44
16	Q.	Did you discuss this deposition before	12:45
17		today with anybody?	12:45
18	A.	Ben Richman, Courtney Booth, Chandler	12:45
19		Givens.	12:45
20	Q.	Anybody else?	12:45
21	A.	Not that I can think of, no.	12:45
22	Q.	I'm not asking about the content of your	12:45
23		conversations with your lawyers, but did you meet	12:45
24		with them before today to discuss this deposition?	12:45
25	A.	I did.	12:45

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1 A. I do. 12:53

2 Q. What is that? 12:53

3 A. So it's a text messaging service that can 12:53

4 be utilized through an API for other organizations to 12:53

5 use. 12:53

6 Q. What is that based on? 12:53

7 A. Based off of reading the documentation. 12:53

8 Q. Any other bases for your understanding of 12:53

9 what Twilio is? 12:53

10 A. Not that I can think of. 12:53

11 Q. Okay. So based on your understanding of 12:53

12 GroupMe and Twilio, can you describe the series of 12:53

13 events that you believe occurs, starting with the 12:53

14 time that somebody creates a group using GroupMe? 12:53

15 A. Can you say that one more time? 12:53

16 Q. Sure. 12:53

17 Based on your understanding of 12:53

18 GroupMe and Twilio, can you describe the series of 12:53

19 events that starts when somebody creates a group 12:53

20 using GroupMe? 12:53

21 A. Yeah. I can explain that. 12:53

22 Q. Please. 12:53

23 A. Okay. Well, there's various steps. So 12:53

24 one is a group would have to be created. And I might 12:53

25 not have these, you know, in the exact order. I'd 12:54

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1 have to reference my declaration, but a group is 12:54
2 essentially created. There are group members that 12:54
3 are added to that group. 12:54

4 Automatically, the group is assigned 12:54
5 a telephone number that serves the basis for being 12:54
6 able to send messages back and forth. So it has 12:54
7 that. 12:54

8 So all of that is basically 12:54
9 occurring on the back-end GroupMe servers. When the 12:54
10 text messaging actually occurs, the GroupMe 12:54
11 infrastructure uses the API to communicate with 12:54
12 Twilio. 12:54

13 And Twilio serves as the actual SMS 12:54
14 provider, basically, for GroupMe, and they handle the 12:54
15 actual delivery and receipt of messages. 12:54

16 Q. And are your opinions in your declaration 12:54
17 all limited to that back-end process? 12:54

18 A. Say it one more time. 12:54

19 Q. Are the opinions in your declaration 12:54
20 limited to what happens in that back-end process? 12:54

21 A. That's correct. 12:54

22 Q. When you created a GroupMe group, did you 12:54
23 receive any administrative text messages? 12:55

24 A. I -- 12:55

25 MR. RICHMAN: Objection. Administrative is 12:55

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229

1 message automatically without human intervention. 02:19

2 Q. Whose server? 02:19

3 A. That would be -- so once GroupMe's server 02:19

4 pulled the preprogrammed text message, it would send 02:19

5 it automatically to Twilio, which then would deliver 02:19

6 it. 02:19

7 Q. And you use human intervention -- without 02:19

8 human intervention throughout this declaration; 02:19

9 right?

10 A. Correct. 02:19

11 Q. Okay. Does that have one meaning 02:19

12 throughout the declaration? 02:19

13 A. It does. 02:19

14 Q. So everywhere it appears, it has the same 02:19

15 meaning? 02:19

16 A. Yes. 02:19

17 Q. And what is that meaning you assign to 02:19

18 the term "without human intervention"? 02:20

19 A. That would basically mean sent in an 02:20

20 automated fashion, where a user didn't have to 02:20

21 actually cause it to happen. 02:20

22 So the user didn't type the 02:20

23 preprogrammed -- the user didn't type the message and 02:20

24 then the server sent it. 02:20

25 It was already stored. And then 02:20

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1 without a human having to do anything, the server 02:20
2 grabbed that message and then sent it. 02:20
3 Q. So without -- I just want to make sure 02:20
4 we're on the same page. 02:20
5 Without human intervention to you 02:20
6 means that the user had to do absolutely nothing in 02:20
7 order for that message to be sent out? 02:20
8 A. Well, I mean, as you said, there's always 02:20
9 going to be a start, where a user has to do 02:20
10 something. I mean, the user would have to add the 02:20
11 person to the group. Someone technically had to turn 02:20
12 on the server. 02:20
13 So it always -- there's always going 02:20
14 to be some element of human in everything. Someone 02:20
15 is going to have to turn it on. 02:20
16 You know, they're going to have to 02:20
17 provision the server and create everything, but once 02:20
18 everything is set up, then, yes, certain aspects of 02:20
19 this are fully automated and don't require any human 02:20
20 intervention. 02:21
21 Q. Do you understand what triggers this 02:21
22 introductory text message to be sent out? 02:21
23 A. Yeah. That's kind of covered in the next 02:21
24 section. 02:21
25 Q. Okay. Do you understand that it involves 02:21

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231

1 any user action? 02:21

2 A. Not from the point where there's the 02:21

3 preprogrammed message and it's sent, no, I don't 02:21

4 think it takes any user action. 02:21

5 Q. Before that point, do you have an 02:21

6 understanding as to whether there's user action? 02:21

7 A. Not aside from the actual -- as we've 02:21

8 mentioned several times, ultimately, the phone number 02:21

9 would have to be entered into the system to start. 02:21

10 So I acknowledge that. You would 02:21

11 have to put that in. From then on, that's where it's 02:21

12 all fully automated. 02:21

13 Q. So a user has to put in the phone number 02:21

14 in order for this process to start? 02:21

15 A. That's correct. 02:21

16 Q. Okay. So after your review of what is 02:21

17 Exhibit C, what did you do to determine this Opinion 02:21

18 No. 2? 02:22

19 A. So then I looked at Exhibit B. This, we 02:22

20 already covered. And I noticed that there were 02:22

21 similarities between the preprogrammed intro text and 02:22

22 this message, such as a group name. 02:22

23 It shows the group that's in quote. 02:22

24 It shows a member of the group, which is very similar 02:22

25 to the "you've been added to group name," which it 02:22

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236

1 Q. Okay. And if you're limiting it to the 02:27
2 documents you've received and the opinions reached 02:27
3 and somebody else in this case has an opinion as to 02:27
4 that, you would have no basis to dispute it; right? 02:27

5 MR. RICHMAN: Objection. It calls for 02:27
6 speculation. 02:27

7 You can answer, Shawn, but you're 02:27
8 not saying what the opinion is. So how can he 02:27
9 respond to that? 02:27

10 You can go ahead and answer. 02:27

11 BY THE WITNESS: 02:27

12 A. I wasn't sure what the opinion was.

13 BY MR. HAWK: 02:27

14 Q. Okay. If somebody says that a user has 02:27
15 to put this information in before it will show up in 02:27
16 these variables -- so the user has to provide GroupMe 02:27
17 with the group name, and the user has to provide the 02:27
18 names of Friend 1, Friend 2, Friend 3 -- would you 02:27
19 have any basis to dispute that? 02:27

20 A. Not that I know of, no. 02:27

21 Q. If that were to be the case, if a user 02:27
22 had to provide those variables to populate these 02:27
23 fields, would this still constitute a preprogrammed 02:27
24 message, as far as you're concerned? 02:27

25 A. Yeah. 02:27

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237

1 Q. Why? 02:27

2 A. Because the content of the message is 02:27

3 still preprogrammed, even if it's pulling in 02:27

4 information to cover a variable. 02:28

5 You know, as you can see, there's 02:28

6 however many words, 20 words. So that's three words 02:28

7 out of the text message. 02:28

8 It doesn't dispute the fact that the 02:28

9 rest of the text message is still preprogrammed. 02:28

10 Q. So if we can look at Exhibit B then on 02:28

11 Page 8 at the top. Do you have it in front of you? 02:28

12 A. I do. 02:28

13 Q. It would be your opinion that Brian 02:28

14 Glauser is preprogrammed? 02:28

15 A. Not that particular one. 02:28

16 Q. What about where it says Mike Lambert? 02:28

17 Is that preprogrammed? 02:28

18 A. That one, I would assume not. 02:28

19 Q. Okay. What about Poker? Is that 02:28

20 preprogrammed? 02:28

21 A. I would assume not. 02:28

22 Q. What about Richard Locke? Is that 02:28

23 preprogrammed? 02:28

24 A. I would assume not. As I mentioned, 02:28

25 those would all be variables. 02:28

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244

1	message?	02:36
2	A. Well, Figure 8 is, basically just a	02:36
3	method to transmit. I'm just saying that Figure 7	02:36
4	ends up calling that method to actually transmit the	02:36
5	message.	02:36
6	Q. Okay. I'll ask it a different way.	02:36
7	Do you know whether they cause	02:36
8	separate text messages to be sent or whether they are	02:36
9	part of the process of sending the same text message?	02:36
10	A. I don't know for certain, no.	02:37
11	Q. Is it your understanding that what you've	02:37
12	referred as to preprogrammed text messages can happen	02:37
13	without a user taking any action?	02:37
14	A. Once you get to that part of the process,	02:37
15	yes.	02:37
16	Q. Let me ask it a different way.	02:37
17	Can these -- what you've referred to	02:37
18	as preprogrammed text message be sent if no user	02:37
19	takes action?	02:37
20	A. I'm not aware if they do or not.	02:37
21	Q. So if somebody in this case has taken the	02:37
22	opinion that these messages cannot be sent unless a	02:37
23	user takes some action, do you have any basis to	02:37
24	dispute that?	02:37
25	MR. RICHMAN: Objection. Ambiguous. It's	02:37

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245

1 not clear what you mean by action, but you can go 02:38

2 ahead and answer, Shawn. 02:38

3 THE WITNESS: Can you say it again? 02:38

4 BY MR. HAWK: 02:38

5 Q. Sure. 02:38

6 If somebody in this case has taken 02:38

7 the opinion that these messages that you've referred 02:38

8 to as preprogrammed text messages cannot be sent 02:38

9 unless a user takes some action, do you have any 02:38

10 basis to dispute that? 02:38

11 MR. RICHMAN: Same objection. 02:38

12 You can answer. 02:38

13 BY THE WITNESS: 02:38

14 A. No. I don't think I could definitively 02:38

15 dispute that, no. 02:38

16 BY MR. HAWK: 02:38

17 Q. What do you mean by definitively? 02:38

18 A. Well, I mean, there's -- based on the 02:38

19 code that we have here, I wasn't provided with all 02:38

20 code. There's still some other code that GroupMe 02:38

21 uses that I don't have in particular. I couldn't say 02:38

22 for certain what that other code might do or might 02:39

23 not do. 02:39

24 Q. Okay. So is it fair to say that you 02:39

25 would not have any reason to dispute an opinion, if 02:39

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1 somebody gives it in this case, that these cannot be 02:39
2 sent without a user taking action? 02:39
3 MR. RICHMAN: Same objection. 02:39
4 BY THE WITNESS: 02:39
5 A. That's what I said. 02:39
6 BY MR. HAWK: 02:39
7 Q. Okay. Thank you.
8 So is it fair to say that your 02:39
9 Opinion No. 2 that these text messages -- strike 02:39
10 that. 02:39
11 Opinion No. 3, Page 9. Do you see 02:39
12 the header at the top? 02:39
13 A. I do. 02:39
14 Q. "The assignment of ten-digit telephone 02:39
15 numbers to GroupMe is an automated process." 02:39
16 A. I do see that. 02:39
17 Q. Is that your Opinion No. 3? 02:39
18 A. That is my opinion. 02:39
19 Q. Has it changed since you signed this 02:39
20 declaration? 02:39
21 A. It has not. 02:39
22 Q. Has it changed since you were -- has it 02:39
23 changed since you were asked to form an opinion in 02:40
24 this case? 02:40
25 A. It has not. 02:40

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1 And then they assign that group 02:43
2 telephone number to the group, again, meaning that 02:43
3 that's the phone number that can be used to 02:43
4 communicate back and forth. 02:43

5 BY MR. HAWK: 02:43

6 Q. Okay. Is it your opinion that a number 02:43
7 can be assigned without a user creating a group? 02:43

8 A. I know it would happen if a user created 02:44
9 a group. I'm not aware if it could happen without a 02:44
10 user creating a group or not. 02:44

11 Q. Okay. Did you attempt to find what calls 02:44
12 this method, reserve group telephone number, 02:44
13 mentioned in Paragraph 16? 02:44

14 A. Again, I'm sure I did. I don't remember 02:44
15 offhand now which one that would be. 02:44

16 Q. If someone has taken an opinion in this 02:44
17 case that a group number cannot be assigned unless a 02:44
18 user creates a group, have you seen anything in the 02:44
19 documentation that would refute that? 02:44

20 A. Not that I can see, no. 02:44

21 Q. Okay. So aside from these documents that 02:44
22 are listed in Opinion 3, you didn't rely on any other 02:45
23 documents in forming the opinion? 02:45

24 A. That's correct. 02:45

25 Q. Okay. Did you rely on any of -- strike 02:45

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256

1 a Twilio account and it stores its log-in credentials 02:52
2 and logs in to transmit text messages? 02:52
3 A. The server does, yes. 02:52
4 Q. Do you have any idea what causes GroupMe 02:52
5 to log in to Twilio? 02:52
6 A. Once a -- well, anytime that the API 02:52
7 would need to be called. So when a text message 02:52
8 would need to be sent would be an example. 02:52
9 Q. Okay. And if somebody in this case has 02:52
10 given an opinion that GroupMe does not attempt to 02:53
11 route a text message as part of the group through 02:53
12 Twilio unless a user takes some action, have you seen 02:53
13 anything in the documents you reviewed that would 02:53
14 dispute that? 02:53
15 MR. RICHMAN: Objection. Again, it's 02:53
16 ambiguous as to who the user is and what action would 02:53
17 have to be taken, but go ahead, Shawn. 02:53
18 BY THE WITNESS: 02:53
19 A. You're restricting this to the sending of 02:53
20 a text message? 02:53
21 BY MR. HAWK: 02:53
22 Q. Let's start with the process. 02:53
23 A. Can you explain to me again? 02:53
24 Q. Sure. 02:53
25 If somebody in this case has given 02:53

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1 the opinion or stated that GroupMe cannot route or 02:53
2 transmit a text message through Twilio, requiring 02:53
3 GroupMe to log in to Twilio unless a user first takes 02:53
4 some action, have you seen anything in the documents 02:53
5 you've reviewed that would dispute that? 02:53
6 MR. RICHMAN: Same objection. 02:53
7 BY THE WITNESS:
8 A. Not necessarily, no. 02:53
9 BY MR. HAWK: 02:54
10 Q. Not at all or not necessarily? 02:54
11 A. I would say not at all. 02:54
12 Q. Page 10, Paragraph 23, you say, "These 02:54
13 variables seemingly reference GroupMe's Twilio user 02:54
14 name." 02:54
15 Do you see that? 02:54
16 A. I do. 02:54
17 Q. Why do you use the word "seemingly"? 02:54
18 A. Because I believe the variable names were 02:54
19 a little different. 02:54
20 Q. The environmental variable names? 02:54
21 A. That's correct. 02:54
22 Q. Is it environment variable or 02:54
23 environmental variable? 02:54
24 A. I've heard it both ways. I think the 02:54
25 technical correct way is environment. 02:54

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1 A. Yes. The deliver method, which uses, 03:04
2 basically, the gateway of Twilio. 03:04

3 Q. In Paragraph 25 and 26, do you see you 03:04
4 used the term "environment variable"? 03:04

5 A. Yes. 03:04

6 Q. And you've said that that was incorrectly 03:04
7 used? 03:04

8 A. That's correct. 03:04

9 Q. Why did you use it then? 03:04

10 A. I had looked, and I think I saw the EM. 03:04
11 And I, you know, just made a quick typo and thought 03:04
12 it said ENV for a second. 03:04

13 Q. EMB? 03:04

14 A. ENV for environmental variable. 03:04

15 Q. And that doesn't change your conclusion, 03:04
16 that it says EM instead of ENV? 03:04

17 A. It does not. Simple typo. 03:04

18 Q. Again, if somebody has stated in this 03:04
19 case that GroupMe cannot route text messages over its 03:05
20 service in conjunction with Twilio unless a user has 03:05
21 taken an action, have you seen anything in the 03:05
22 documentation that would refute that? 03:05

23 MR. RICHMAN: Same objection. It's 03:05
24 ambiguous, but go ahead. 03:05

25

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1	BY THE WITNESS:	03:05
2	A. I have not.	03:05
3	BY MR. HAWK:	03:05
4	Q. Opinion No. 6, please, on Page 13.	03:05
5	A. Okay.	03:05
6	Q. Sorry. Really quick back to Paragraph	03:05
7	27, at the bottom, last sentence on Line 25.	03:05
8	The last two entries are 1600	03:05
9	characters?	03:06
10	A. Okay.	03:06
11	Q. Is that a typo?	03:06
12	A. No.	03:06
13	Q. Okay. The body of the text can contain	03:06
14	1600 characters, according to the documentation;	03:06
15	right?	03:06
16	A. Up to, yes.	03:06
17	Q. And above that, in Paragraph 26, at Line	03:06
18	17, you say, "These parameters appear to represent."	03:06
19	Do you see that?	03:06
20	A. I do.	03:06
21	Q. Why do you use the word "appear"?	03:06
22	A. Just because the wording was a little	03:06
23	different. So...	03:06
24	Q. The wording?	03:06
25	A. For example, the "to" and the "from" are	03:06

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1 GroupMe logs in to Twilio, using the stored 03:17
2 credentials? 03:17

3 A. I would say so, yes. 03:17

4 Q. Have you reviewed, in forming your 03:17
5 opinions, GroupMe's motion for summary judgment? 03:17

6 A. I have not. 03:17

7 Q. Have you reviewed the declaration of 03:17
8 Steve Martocci, submitted along with GroupMe's 03:18
9 motions for summary judgment, in forming your 03:18
10 opinions? 03:18

11 A. I have not. 03:18

12 Q. In forming your opinions, have you 03:18
13 reviewed the declaration of John Pignata, submitted 03:18
14 along with GroupMe's motion for summary judgement?

15 A. I have not. 03:18

16 Q. In forming your opinions, have you 03:18
17 reviewed the declaration of Ameer Badri submitted 03:18
18 with GroupMe's motion for summary judgement? 03:18

19 A. I have not. 03:18

20 Q. Do you believe that GroupMe automatically 03:18
21 dials phone numbers -- strike that. 03:18

22 Do you have any reason to believe 03:18
23 GroupMe automatically dials phone numbers? 03:18

24 A. I believe that as part of the process I 03:18
25 talked about, yes, that telephone numbers are 03:18

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277

1 automatically dialed. 03:18

2 Q. And that's the process focused on the 03:18

3 time period after a user takes action; correct? 03:18

4 A. That's correct. 03:18

5 Q. And do you have any reason to believe 03:18

6 Twilio automatically dials phone numbers? 03:18

7 A. I do. 03:19

8 Q. And is that the same process you 03:19

9 described? 03:19

10 A. Yeah. Except they would have to receive 03:19

11 it from their customer, which in this case would be 03:19

12 GroupMe. 03:19

13 Q. And that focuses on the process after the 03:19

14 user takes action; correct? 03:19

15 MR. RICHMAN: Objection again as to the 03:19

16 ambiguity of user action, but go ahead, Shawn. 03:19

17 BY THE WITNESS: 03:19

18 A. That would be based off, yes, what we've 03:19

19 been talking about, once you got past the first part 03:19

20 of a user entering the number. 03:19

21 MR. HAWK: Let's go off the record -- strike 03:19

22 that. Let's stay on the record real quick. 03:19

23 BY MR. HAWK: 03:19

24 Q. Mr. Davis, there are a number of 03:19

25 documents as part of Exhibit 3 that I believe you 03:19

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CERTIFICATE

OF

CERTIFIED SHORTHAND REPORTER

I, Lynn A. McCauley, a Certified
Shorthand Reporter of the State of Illinois, CSR,
RPR, License No. 84-003268, do hereby certify:

That previous to the commencement of the
examination of the aforesaid witness, the witness was
duly sworn by me to testify the whole truth
concerning the matters herein;

That the foregoing deposition transcript
was reported stenographically by me, was thereafter
reduced to typewriting under my personal direction
and constitutes a true and accurate record of the
testimony given and the proceedings had at the
aforesaid deposition;

That the said deposition was taken before
me at the time and place specified;

That I am not a relative or employee or
attorney or counsel for any of the parties herein,
nor a relative or employee of such attorney or
counsel for any of the parties hereto, nor am I
interested directly or indirectly in the outcome of

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1 IN WITNESS WHEREOF, I do hereunto set my
2 hand at Chicago, Illinois, this 14th day of October
3 2014.

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6 LYNN A. MC CAULEY, CSR, RPR

7 License No. 84-003268
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INSTRUCTIONS FOR READING/CORRECTING YOUR DEPOSITION

To assist you in making corrections to your deposition testimony, please follow the directions below. If additional pages are necessary, please furnish them and attach the pages to the back of the errata sheet.

This is the final version of your deposition transcript.

Please read it carefully. If you find any errors or changes you wish to make, insert the corrections on the errata sheet beside the page and line numbers.

If you are in possession of the original transcript, do NOT make any changes directly on the transcript.

Do NOT change any of the questions.

After completing your review, please sign the last page of the errata sheet, above the designated "Signature" line.

ERRATA SHEET

Page	Line	
<u>10</u>	<u>20</u>	Change: <u>"program" to "programmer"</u> Reason: <u>transcription error</u>
<u>24</u>	<u>4</u>	Change: <u>"have" to "hash"</u> Reason: <u>transcription error</u>
<u>30</u>	<u>25</u>	Change: <u>"that" to "than"</u> Reason: <u>transcription error</u>
<u>65</u>	<u>18-19</u>	Change: <u>REMOVE "for a"</u> Reason: <u>transcription error</u>

Page	Line	Change:
<u>262</u>	<u>5</u>	<u>"delivered" to "deliver"</u> Reason: <u>transcription error</u>
		Change: <u>"2104" to "2014"</u>
<u>289</u>	<u>19</u>	Reason: <u>date error</u>
		Change: <u>"can happen" to "have data"</u>
<u>208</u>	<u>16</u>	Reason: <u>transcription error</u>
		Change: _____
_____	_____	Reason: _____
		Change: _____
_____	_____	Reason: _____
		Change: _____
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X Subject to the above changes, I certify that the transcript is true and correct.

_____ No changes have been made. I certify that the transcript is true and correct.

Shawn Davis
Signature

10/17/2014
Date